

Thursday, February 11, 2010, 11:26am CST

Dell looks to acquire California systems management company

Austin Business Journal

Dell Inc. is preparing to acquire a California systems management appliances developer for an undisclosed amount, company officials confirmed today.

Round Rock-based Dell (Nasdaq: DELL) has agreed to buy Kace Networks Inc. The deal is scheduled to close during Dell's first fiscal quarter.

Kace, which was founded in 2003, employs about 125 employees. The company's leadership team will become part of Dell's consumer and small and medium business unit, Dell spokesman David Frink said.

Kace targets the information technology departments of midsized commercial and public organizations.

Dell, the No. 3 computer maker in the world, employs 16,000 workers in Central Texas. The company made its name as the developer of personal computers, but has been diversifying with services, storage and software.

Last year, Dell completed the largest acquisition in its history when it bought for \$3.9 billion Plano-based **Perot Systems Corp.**, an IT services company.

Earlier this week, Dell officials confirmed that the company is attempting to buy the assets of a failed Israeli storage company **Exanet Ltd.** in a deal that could lead to an office in the Middle East. Dell's acquisition price is reportedly \$12 million.

Courtesy of JB Goodwin