

The "Stuffologist"



Do you remember the workplace of years gone by? Maybe everyone smoked in the office, or every guy was in a suit and tie. Lunch was at the Hoffbrau and women in top management, well, didn't exist. Share your memories and photos via e-mail to stuffologist@statesman.com or mail it to The Stuffologist, Austin American-Statesman, P.O. Box 670, Austin, TX 78767.

Wheels Find more online: statesman.com/cars

- 1957 Studebaker commander, 4dr, a/c, auto, 65k miles, new tires, \$8700 512-837-5007 bm10602@yahoo.com, Bruce
- 1970 VW Purple Dune Buggy. Manx style body, licensed & inspected. \$5,995 OBO. 512-917-5289
- 1991 Chevy G20, 350 V8, Exec. roof w/tiara conv pkg, adapted top of line wheelchair lift for passenger, 104K mi. \$8500. 512-567-4573
- 1995 Honda Accord Ex., V6, Sunroof, Green/Leather, 155K, Full Power, Very Dependable, Excellent Cond. \$3800. 252-1529
- 1999 Chevy Silverado LS, 4x4 Ext. Cab, Shortbed, Stepside, Nav, Full Pwr, Blk/Tan Lthr, 132K, Very Dependable., \$5800. 252-1529
- 1999 Volvo S80 T6, 4 door, Silver/Grey Leather, Full Power, Sunroof, 162k, Runs & Looks Good \$2950. 252-1529
- 2001 Toyota Celica GTS, 88k, 5 spd, very clean, cold A/C, leather, Cd, alarm, new intake, sunroof, runs very good, \$3850 OBO 769-1302
- 2003 Ford Tbird, triple black, both tops, immaculate inside & out, 62k mi, extended warranty, \$17,000 OBO. 512-248-1342.
- 2003 Jaguar X-Type 2.5L, excellent condition, new brakes/tires, silver, charcoal interior, 80,600 mi, \$10,400. 210-698-9358
- 2004 Dodge Ram 2500, quad cab, SLT, fully loaded, cloth, auto w/ 5.7 hemi, 101k mi, \$7800. 512-939-3006
- 2004 Lexus LS430, Sports Edition, pristine condition, 25 HWY MPG, \$18,295 512-653-4757
- 2004 Nissan Frontier 2WD XE Truck Sand Dune Metallic - (Tan) Auto. \$9,988 #T39665B Charles Maund Toyota 512-458-2222
- 2006 Toyota Prius, excellent condition, only 24K miles, \$15,000 OBO. Call Roger 694-6276
- 2006 Toyota Sienna LE Minivan/Van Blue Auto. \$11,988 #T40321A Charles Maund Toyota 512-458-2222
- 2008 Subaru Outback I Wagon Deep Bronze Metallic - (Gold) Auto. \$12,988 #T40170B Charles Maund Toyota 512-458-2222

More Wheels Inside

Homes Find more online: statesman.com/homes

- 2 room office, 244sf, new carpet/paint, \$400/mo. All bills paid. Easy access from Mopac & I-35. 6521 Burnet Ln. 371-0161
- 50 acres, fishing lake, 12 miles E. of Elgin. Lots of trees. Storage & partial barn. No mobiles. \$299,000. 602-315-1538
- 8529 Steamline Circle, on Manchaca between Slaughter & Wm. Cannon. New house, 2140sf, insulated, 3br-2 1/2ba. \$1400. 512-921-6119
- Bastrop Area- Hwy 21, 10 acre tracts. Wooded, water, & elec avail. Fenced, seller financed. \$1000dn, \$727/mo. 512-253-6150, 801-4276
- BUDA-SAN MARCOS-SATTLER. Office/whse, warehouse, shop. IH35 frontage or close to. 1,250-5,600 sf. Skiles & Assoc. 512-353-3232
- Del Valle - Bergstrom, 2br-1ba, one blk behind Sonic Hamburger on Hwy 71E. \$650 mo, \$250 dep. Ph 293-3209
- Great hideaway apts. Close to DT/major HWY. Free rent/cable/water/trash. Call for details or specials. Airport/Lamar 451-4514
- LAKE TRAVIS WATERFRONT 3500SF HOME. 266-7210
- MONTH Leases-Furnished lrg quiet efficiency busline.Crestview Rail Station. Paid gas, water, cable. 6906 Guadalupe. \$550/mo. 917-7581
- One month free - free cable 1/1 apt, \$575, 2br apt, \$685. www.firscallaustin.com 512-448-4800
- PH. 15906 Windermere Dr. 3 Bdrms FREE RENT/CABLE \$1150/\$400. #310-8830/ridgehillinvestments.com
- SE - Garfield area, quiet, clean, 3/2, CACH, lg yard, deck, shed, paved parking, DVIDS, no pets/smoking, \$875. 512-247-5636
- South-3 Bedroom 2 Bath in Community! 5 Minutes to Downtown Austin. Take Over Payments! Call 512-389-0595. rbi35916
- South-Bring your toothbrush! Move in now! 3/2 mobile homes on acreage! MUST SELL-Low payments. 512-389-1211 rbi 02572.
- Southwest 5849 2-2 apts, \$699 1-1 apts. WD connections. \$400 off. www.firscallaustin.com 512-448-4800

More Homes Inside

Jobs Find more online: statesman.com/jobs

- Commercial HVAC-Gemini Mech. seeking techs, leadmen, duct installers, helpers. Must have exper, TX DL. Call 244-3436,
- Construction- a site excavation co. needs an exp'd 140 Blade Operator with Apartment & parking lots. Contact Lupe 210-336-0475.
- COUNTER PERSON P/T needed at Sweet Cleaners. Apply in person at 613 Congress Ave., Hrs: M-F 3p-6p
- Customer Service Fun and fast paced office needs help asap. No exp. nec. For more information call 512-382-9304
- DRIVERS NEEDED in Elgin 2yrs CDL-A w/Flatbed Exp. needed. Excellent pay & benefits. Apply Online at www.salemcarrriers.com
- DUMP TRUCK DRIVER - 1 yr driving exp. Must pass road test. Have current copy of MVR. \$13/hr. Work 10 hr days Mon-Sun. 771-2692
- Estimator-Small gen. contractor. 5 yrs exp in commercial est. JOC exp a definite plus. Fax (210) 491-9717
- LEAD MAINT.- Austin Prop. Exp. needed. Must be HVAC certified. Fax resumes to 512-457-1203.
- LEASING PT - Now hiring, 30 hrs. a week. Exp. pref'd. E-mail resumes to sangabriel@dtproperties.net or fax: 512-457-1203
- LVN/RN-New Hope Manor, has a FT opening for a carin & knowledgeable nurse DON at 512-259-3999. Apply at 1623 W. New Hope Dr
- Office/Fiscal Mgr needed FT. For more info see our posting on www.statesman.com/jobs. Reply to: austin@jba-cht.com.
- Railroad Heavy Equipment Oper. Qualified individuals apply at www.georgetownrail.com click on Employment Section, Job Search.
- REPAIR PLUMBER Experienced only. Must be licensed. Top Pay, Insurance & Benefits. Call Johnny Rooter Plumbing, 512-474-1615.
- Software Developer Sr (JAVA) 1102-2247 For a full description of job please go LCRA.org to apply
- SURGERY RNs Needed Best Pay. Call Specialty Staffing at 255-5203 for more information

More Jobs Inside

Stuff Find more online: statesman.com/classifieds

- Antique rattan doll carriage, includes pillow & case, \$35. For more information please call 512-388-9908, 577-5836
- Architectural antiques. Iron fireplace inserts, U shaped 1930s nice patina. \$40 each. 512-442-0379
- Beautiful European style china cabinet w/ 4 3/8" tempered glass shelves, 2 doors w/ glass inset, 5'2"x7'4". \$1950. 512-447-3410
- Cast iron tubs, old boat trailers & small goat trailer, \$110 ea. For more information please call 512-626-0426
- I buy golfballs, can pickup, Local buyer. For more information please call Bobby & Erin 512-382-5903 or 817-901-0212
- Leather python boots, men's size 9 1/2. Worn once, brown & burnt orange. \$200. Diane - 512-533-3145
- Might Mender portable sewing machine, new, \$40.00. For more information please call 512-533-3145
- Migma Vogtlandische Qualitatsarbeit Meister Krist Leifert Co. 11, 5. 49, 2000, 2507, 6-string acoustic inlay guitar, \$1500 OBO. 769-6008
- New Dayton 60,000 BTU, Natural Gas Overhead Heater. \$300. For more information please call 512-442-0379
- Oak dining table w/ Never Mar finish, square, 34"W x 12" leaf, curved corners, \$35. 512-388-9908, 577-5836
- Original set 1864 wooden wagon wheels bound in metal, set of 4, \$1000 OBO. 512-769-6008
- Rabbit jacket, lynx pattern, w/ hood, fox trim, size 10 or 12. \$30. For more information please call 512-442-0379
- Shiplap: 40year old yellow pine, 287 lf, \$1,50/lf. For more information please call 512-442-0379
- Vintage buffet, good cond, \$200. 1 of 1st made elect. Singer sewing machines \$100. Nice office desk chair, 1 yr old, \$75. 295-2472
- York free weights w/ bar, total 550 lbs: 2 100 lbs, 2 75 lbs, 2 50 lbs, 2 25 lbs, 2 12.5 lbs, bar 30 lbs, \$100. 512-251-1187

More Stuff Inside



By LaDonna Massad

What does it take to be a top Realtor in Austin? A reliable car, a Blackberry and what seems to be boundless energy. We followed 10-year veteran Gay Puckett of JB Goodwin for a day to see what life is like for the Northwest office's top listing and selling agent of 2010.

9 A.M. — TUESDAY SALES MEETING

Part pep rally and part business debriefing, all agents are invited to attend this weekly meeting. Not everyone does, but "the best ones do," said Puckett, who sold \$12 million last year. First on the agenda is a presentation from a local home builder, who spends five minutes talking up her properties after plying the agents with breakfast treats. Agents ask questions: To which schools does the neighborhood track? What are the lot sizes? Price point?

10 A.M. — CLOSING CANCELED

A closing on a house at Steiner Ranch is canceled. Puckett's buyer wants to look over closing paperwork that was held up because of the President's Day holiday. Puckett hopes to reschedule for Wednesday.

10:30 A.M. — TOUR OF THE W RESIDENCES

Bright side to the closing cancellation: Puckett can join fellow agents on a tour of the W Residences. Goodwin agents lead or arrange for tours of various properties or neighborhoods to share their expertise with colleagues, just like the tour Puckett led last week of the Northwest Hills area, where she lives with her husband and two children. Agents pile into cars for the drive downtown. They are shown two corner condos on the 21st floor, including one listed for \$1.3 million.

11:45 A.M. — BACK AT THE OFFICE

Working the Blackberry, Puckett gets good and bad news. A buyer has accepted her seller's counteroffer on a property in Twin Creeks near Cedar Park. The bad news: The closing canceled today is rescheduled for Thursday, and Puckett already has scheduled a noon listing appointment for a waterfront home in Volente on Thursday. The current client takes precedence over the potential client, she said.

12:15 P.M. — RANDOM PHONE CALL

A man considering selling his home calls looking for crime statistics for his neighborhood. He can't download the necessary software so Puckett helps him out. He's not a client, but he could become one, Puckett said.

12:30 P.M. — SHARING THE NEWS

She calls the Twin Creeks seller to let him know that his counteroffer was accepted. Puckett learns today's canceled closing is rescheduled for 8:30 a.m. Thursday, which means her noon Volente listing appointment is good to go.

12:45 P.M. — MULTIPLE LISTING SERVICE

Puckett puts a repeat customer's property in Lanier Terrace into the Multiple Listing Service, a clearinghouse for all properties for sale.

1:15 P.M. — THE ROLLING OFFICE

Puckett is driving home to pick up signs. Her car is her second office. She puts 25,000 miles a year on a vehicle, drives it for three or four years, then buys a new one.

1:20 P.M. — MAKING KEYS

Puckett stops by her neighborhood hardware store to make extra keys for the Lanier Terrace home. The lockbox isn't up yet — she's working with the current tenant about securing his large German shepherd.

1:35 P.M. — ON THE MARKET

Signs go up at the Lanier Terrace home on Easter Cove, a small, older remodeled home. She expects buyers will be a young couple, probably first-time buyers who want to live close to town.

1:40 P.M. — PICKING UP CALLS

The Easter Cove tenant has left a message on her office phone. He's OK with showing the house but doesn't address the dog question. It's left unresolved.

See A DAY WITH, D9

a DAY with GAY

WATCHING ONE OF AUSTIN'S TOP REALTORS WORK



Gay Puckett starts her day in the weekly sales meeting. There, the company's president/broker, Buddy Schilling, went over the outlook for the Austin market. Bottom line: this could be a banner year.



Puckett and other agents took a tour of high-priced condos at the W Residences downtown. They asked lots of questions, about everything from German cabinetry to homeowners' association fees.



The day's schedule is a dizzying array of scheduled and rescheduled meetings, closings, number-crunching and driving. She helps everyone who calls: They may not be a client now, but they could become one.



Among the desk duties she has on this day, Puckett writes up a market analysis, approves an advertisement and reviews materials for a closing.



A lot of Puckett's day is behind the wheel. She's on her way to pick up signs for a property in Lanier Terrace.

Photos by LaDonna Massad

Win Stuff!!!

What is this worth?

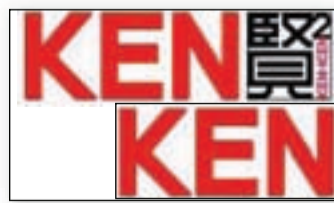


Only a few 1913 Liberty Head nickels were produced, all without the authority of the U.S. Mint, making them the most coveted coin in American numismatics. What do you think it's worth? Call Inside Line at (512) 416-5700 and enter category number 7883 (STUF). Pick the correct answer and enter for a chance to win \$50.



MALLARD FILLMORE D8

DOONESBURY D8



KENKEN D9

SCRABBLE D10



There's more great stuff inside

