

TOP AGENTS ARE CHANGING to JBGGoodwin REALTORS®

In 2008 these agents made a positive change and
switched brokers to join JBGGoodwin REALTORS®



Stuart Sutton



Linda Bishop



Sue Delcuze



James Cook



Tajuna Fields



Stevie Bear



Curtis Dulansky



Jenny Tynes



Elle Klein



Prissy Jackson



Tom Russell



Bri Zhang



Lindsay Mitchell



Farrah Guice



Rocky Breon

WHY?

On Going Training, Support and More Leads!! Call or email us to arrange a tour of our office, visit a sales meeting, or set up an confidential interview!



**Byron "Buddy"
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President / Broker

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SOLD

For Sale

JBGGoodwin
REALTORS®

jbgoodwin.com

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Retention / Success Rate for New Agents

JBGoodwin	87%
National REALTORS®	50%

JBGoodwin REALTORS® had a retention rate of **87%** for new agents in **2008**.

National Association of REALTORS® statistics show retention rates of about 50 % for new agents.*
Our retention rate for new agents that started in 2007 was 72% over the two year period

Get with a Company that will help you be **SUCCESSFUL AND STAY IN THE BUSINESS.**

A real estate career offers flexible work hours and the chance to earn lots of money.
But you need training and support from a Company with a proven track record for
Helping People.

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*Turnover in the real estate sales business is reputed to be one of the highest in all job categories. Estimates from interviews performed with real estate brokers range from 50 percent within two years to 98 percent within five years. While no studies have attempted to accurately estimate the turnover of real estate sales people, all agree that it is very high.

Source: Real Estate Issues Author: Webb, James R. ; Seiler, Michael J.

*Dr. James Webb of Cleveland State University, cites studies that indicate real estate turnover may average closer to 50 percent within two years. (Source: Retaining Top Personnel Toolkit)

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